

## Lowell J. Puls

Operational Transformation through world class Lean / Business Excellence / and Strategy Deployment. Manufacturing GM / President / VP Operations

Career Trajectory	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	
President/GM																							
Vice President Operations																							
Plant Management																							
Corporate Functional Manager																							

### **One of Eaton's most successful executives at Lean Deployment**

- **2 Plant Winners for Eaton Business Excellence**
- **4 plants in Eaton's top ten for lean deployment**
- **Operations lead for a 2X Malcolm Baldrige NQA finalist**
- **Developed and trained the first group for Lean Assessment**
- **One of first 100 Executives in Eaton's Executive Development**

### **Key Lean Accomplishments:**

- **70% improvement in unit thruput**
- **50% less Inventory - \$Millions reduced**
- **95% On Time to Customer request (from 51%)**
- **50% Shorter Lead Times**
- **60% (\$600k) scrap reduction**
- **15-25% Sales Growth (\$3-15M)**
- **50-300% first year profit improvement (\$6-30M)**
- **22% Improved Productivity**
- **85% reduction in Warranty Returns**

### **Other Key Career Metrics:**

**\$2.2B project responsibilities**

**\$300M Revenues of largest operational responsibility**

**\$150M – President/GM P/L**

**700+ - largest Global organizational population**

**7 – number of facilities responsible for in a single org.**

**Countries experienced in: Brazil, Netherlands, England, Ireland,**

**Australia, Poland, Czech Republic, Mexico, US**

**Responsibility for 30 manufacturing plants at various times**

### **CONTACT INFORMATION:**



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